

NEW YORK

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NANCY BOSZARDT, INC.

(LEFT TO RIGHT) Mercury glass bubble lamp on a nickel and walnut round side table. Hudson blankets cover hand-hewed twin beds made for this horse country bedroom. Custom table made of wood mosaic pieces and color laminates. Bright blue hand-painted canvas walls with silver line flowers in a powder room, accented with ebony and mirrored vanity made exactly for the space.

“Do your homework, and make a list of the three things you must have in a home and also the three things things you will not accept. If your property has the first three you want, that is a good start.” -Nancy Boszhardt

DESIGN-MINDED

“Creating a comfortable, elegant physical space helps anyone visualize what can be. Without color and furniture and a sense of living, an empty home or apartment seems without soul and therefore unappealing,” says **Nancy Boszhardt**, an interior designer who knows the value of a well-appointed home. She has witnessed the benefits that home staging and styling brings prospective buyers, as it “creates a story that allows them to visualize the best potential for a property.” Thus, interior designers and real estate professionals are frequently brought together, essentially, to fulfill the same objective. “Designers and realtors have the same goals: to make their clients happy in a new home and to have a successful business,” says Boszhardt. “We both want to inspire the buyer to see the potential and value in the most important purchase of their lives. I think collaborating with realtors makes a lot of sense.” Whether designing a Manhattan apartment or a country home in Westchester County or Connecticut, Boszhardt focuses on the experience as much as the end-result. “Working with the client and the craftspeople to create something that makes everyone happy is very satisfying,” she says.

